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HOWARD E. GATES, 119 S. Illinois St., Anaheim, Calif., USA.

WHOLESALE PRICE LIST

## Seventh collecting trip to Lower Galifornia, Mexico, Jan. to Mar. 1934.

TERMS:-PRICES are in United States Dollars on a basis of English Pound \$4.55, Japanese Yen \$.28, German Mark \$.34, Mexican Peso \$.28. Any fluctuation of the Dollar will be met by adjustment of price on shipping dates. Owing to the present low value of the Dollar, these prices are the lowest ever offered for these plants.

PACKING IN ventilated cases and delivery to a Mexican shipping port free. Brokerage, ocean freight, insurance, etc., extra.

DATE OF SHIPMENT: February, March & April from Lower California.

Better shipping facilities than ever before are in prospect. Allow 30 to 40 days to Europe and Japan. DELIVERY COSTS to Europe about \$35., to Japan \$30 per \$100 of invoice value on large shipments of assorted species. PAYMENT: 75% cash with order, balance including delivery costs against documents on arrival. MINIMUM ORDER at these prices \$35.00. DISCOUNTS on orders amounting to over \$250.5%. Over \$500.,10%. LOSS OF PLANTS: Good plants, liberal count & excellent packing will be provided, but loss of plants in transit is at Customer's Risk. HEALTH GERTIFICATES: Furnish us with any special regulations of your country to avoid subsequent loss. UNITED STATES CLIENTS must secure Federal Importation Permits. NAMES: According to "Cactaeceae" by Britton & Rose.

CLIENTS must secure Federal Importation Permits. NAME to "Cactaeceae" by Britton & Rose.	<u>ES</u> : Ac	cording
Priced per piece in the following quantities: 10 CEREUS TYPES, 6 to 15 inches high.	50	100
Bergerocactus emoryii (Cereus emoryii)	.30 .40 .50	.25 .25 .40
spiny, attractive, rare, one ft. hairy tip cuts1.00 Lophocereus sargentianus, one ft. hairy tip cuts60  schottii, one ft. hairy tip cuttings .60  schottii, monstrosus (Cereus mickleyanus) smooth skin, ribless, spineless, a sensation	. 55 . 50	• <b>7</b> 5 • 40 • 40
wherever shown, 6 to 15 inch tip cuttings80 # If desired, small plants of Lophocereus with-	.60	. 50
out hairy spines will be furnished @ same prices.  Machaerocereus eruca, the Creeping Devil cactus50  gummosus(Cereus gummosus)		.35 .25 .50
rare new species, blue branches, very small spines, cuttings only	.40 .35 .35 1.25	.35 .30 .30 1.00
FEROCACTUS (ECHINOCACTUS) 3 to 6 inch plants.  Chrysacanthus	.20 1.50 .30	.25 .15 1.25 .25 .15
Horridus, very rare, strongly hooked gray spines. 1.00 Orcuttii, curved, yellow to gray spines20	.85 .15	.75 .10
" smaller sizes at \$5.00 & \$7.50 per 100 Peninsulae, gray, hooked spines	.30	.25
Rare	1.50 .30 .30	2.00 1.25 .25 .25



## HOWARD E GATES, LOWER CALIFORNIA COLLECTING TRIP, Spring, 1934.

PRICES of Echinocereus, Cochemeias, Bartachelia and Neomammillarias are for assorted singles and small clusters.

10	. 50	100
Echinocereus brandegeei (Cereus brandegeei)	.30 .30 .30 .50 .60 .30 .40 .40 .15	0.55550 0.55550 0.555550 0.555550 0.555550
Albicans, cespitose, straight white spines	.20 .15 .35	.15 .10 .25
spines, large pink flower	.15	.10 .20
plant, white spines, dark central, pink flower. 25 Capensis, (Gates 1933) densely cespitose, brown spines, 25 "var.pallida(Gates unpublished) white flower	.30 .40	155500055555555555555555555555555555555
Commonduensis, Gosseliana, Pycnantha, Margaritana .40 Invicta, resembles an Echinocereus	.60	.30 .50 .15
GRUSONIA santa maria, new brown spined species75	.60	. 50
Agaves, about twenty species of Euagaves;  List on request	.40 .20 .25	.35 .15 .20
Pachycornis (Veatchia) discolor, the elephant wood Fouquierria burrageana (Ocatillo)	3.00 ea .40	ach.

The Mexican Government prohibits the export of cactus seed. We recommend importing plants and growing your own seed. Prices of larger specimens, on request.

PLEASE WRITE AT ONCE CONCERNING YOUR REQUIREMENTS.

